

Povilas Vikšraitis

Date of birth: 29th June 1991

Address: Žirmūnų 48-29, Vilnius, Lithuania

Tel: **+370 615 88206**

Social networks, contacts and more information: www.vpovilas.lt

Summary:

Understanding of IT security distribution, business management, sales, marketing and strong intercultural awareness. Related work experience. Extensive and up-to-date knowledge gained from international professors at private university in Lithuania and on exchange in Korea. Several internships and job positions both in London, UK and Vilnius, LT. Passionate about technologies and business. Highly motivated by new experiences and achievements. **Looking for a job position to apply experience gained and learn further.**

Work and experience:

IT Security Products Manager

"Hermitage Solutions", UAB (since July 2014)

Distribution of IT network and data security portfolio in Lithuania, Latvia and Estonia, education and enablement of partners, directly approaching biggest customer accounts

Import Export Manager

"Baltic Foods", UAB (March to August, 2014)

Dealing with clients and suppliers, Western Europe market

Sales Representative

"Red Planet Marketing", Ltd. (October 2013 to January 2014)

Gaining more direct sales experience, learning how to recruit, train, lead a team and make it succeed

Customer Service Supervisor (Intern)

"The British International School", JSC (July to September, 2013)

Keeping track on Customer Service, evaluating their performance on daily basis, solving problems they encounter, working in international teams.

Developing and implementing new improvements for the Customer Service

Intern in Communication Department

"Baltic Aviation Academy", UAB (December 2012 to February 2013)

Accumulating valuable experience in marketing communications while executing various tasks and working in global market

Manager of Commercial Real Estate Department

"Real Estate Advice", UAB (June to December, 2012)

Started as Real Estate Broker (July 2011), Real Estate value analysis, negotiations, teamwork, HRM, managerial experience

Education and skills:

Exchange Studies

Kyung Hee University in Seoul, South Korea (February 2013 to June 2013)

Bachelor of International Business and Communication

ISM University of Management and Economics in Vilnius, Lithuania (September 2010 to June 2014)

International communication, negotiations, leadership, international HRM, organizational behaviour, marketing strategy

Active attendance to various open courses like *"Negotiations"*, *"Sell yourself"*, *"Social networking trends"*, TED Conferences

Languages

English – proficient level

Lithuanian – mother-tongue

French, Russian – basic level

German – independent user (restoration required)

Computer and driver skills

Exceptional knowledge and experience in Microsoft Office

Instant orientation in many other computer programs and devices

High interest in new technologies and optimization

B1 European Driver License (since February 2010)

Hobbies and interests

International relations and business, negotiations, human behaviour, intercultural experience, marketing, science, IT, new technologies, ballroom dancing, Argentine tango, saxophone (finished music school)

References and recommendation letters are available